

A short story about Ukrainian Argus-Soft Company establishment and our roots

This year we celebrated 25 years working in Product Development for Ukrainian financial market developing.

- Core banking systems
- Smart-card payment system
- ATM, POS-terminal SW, online payments
- ERP systems for payment funds

Being Oracle Gold partner gives us privilege to serve more than 25 banks and financial corporations in Ukraine. Such as:

- The State Export Import Bank of Ukraine
- The National Bank of Ukraine
- Joint-stock bank «Express-Bank»
- JSC UKRCARD (Banking processing center)
- The Deposit Guarantee Fund (Government institution)

Our product oriented team is staffed with 30 engineers and QA experts altogether.

Argus-Soft Outsourcing Department originated 4 years ago from a small group of experts and enthusiasts from different sectors: Financial, Project Management and IT Sales in Kharkov, a top education center of Ukraine.

Software Development Outsourcing business model was taken as a main course of strategy and within 4 years developed into the following several branches as Web, Mobile Development, ERP, QA, PM and Design. Our team is not for freshers, on the other hand we encourage self-development and support initiatives, also our projects often require solid experts. As a result an average age of our specialists is 30 years with 3-5 years of experience including English skills required to discuss project details with clients. As a result Outsourcing department has grown to 20 people.

More specifically about our competencies and skills, what we can offer you and why our clients should go with us.

We have a wide inhouse tech stack and network of IT experts. We don't ignore short-term requests, more than happy to develop ideas into products and skilled/patient enough to support already made solutions. As a result our clients can forget their pain in any of its form while we breed long term collaboration.

We work with fundamental languages as well as up-to-date derivatives: .Net, LAMP, CMS systems and frameworks, use JS libraries and follow up-to-date tech trends.

Our strong sides are Social Networking Websites and Mobile Apps with chat, matching, rating, geolocation, online payment functionality, Online Video/Audio Streaming, E-Commerce Websites and Mobile Apps.

It was very efficient and enriching to work with Argus-Soft. Despite the distance the accessibility was always ensured and the project was completed quickly and on time. Furthermore, they tried to make everything possible with innovative tools. I can really recommend to work with Argus-Soft.

Andrea Villiger
PM, villiger&villiger,
Zug, Switzerland



Landing Pages

Often our relations with clients start with minor tasks as to their online business upgrade or help with some brand transformation staff that results in more serious long term projects. This Landing page was a result of long term collaboration with Swiss Relocation Professionals, Lawyers and simply creative active people. Network of experts needed to update their website to look fresh, easily editable and work on all devices smoothly. Many things have

been done since we advised to use WP CMS and cleaned the code in parallel, waited while up-to-date info is prepared to make a new birth of their online presence. More details of the project, what issues we faced and how they were solved you can find on <http://argus-soft.net/#isa-international-website>. Here we added a feedback from our client's PM and simply lovely person. She is a fan of travelling as well as working with us!

Argus Soft is a quick, effective team that really cares for their client's success. Even though our budget was small, they took on our project as if it was their own. We were especially pleased with their technical acumen and acquired knowledge of our business model. The combination made for a highly collaborative working relationship. We are very happy with their work and look forward to a long term working relationship.

Rob Holland
President at Travel Later, Inc



e-Commerce

Fans of vintage clothes will like our e-Commerce solution which offers a wide range of fashion clothes for males and females customizing their wishes using our website in intuitive user-friendly manner. Rob is a selfstarter and start-up enthusiast. We helped him to tune up his web MVP for travelers and hope to watch his kid growing up. As you can see once client started a project with us they come back with other requests and/or referrals to help their friends. More about the

project <http://argus-soft.net/#vintage-clothing-shop>

I have enjoyed working with Argus-Soft on our team. They have really good ideas and they have been patient with our work process which is not as orderly as they are probably used to. When we don't like some particular solution they have provided us they have very patiently taken the idea back and modified until it makes better sense for everyone. Which is just the kind of working relationship that we like.

Steven Roberts
President
Broad Reach Software, Inc.



Social Networks

Currently we work with different start-ups and companies from Germany, Switzerland, USA, Australia, Italy, Great Britain. Recently our projects analysis has shown a considerable interest for our services from DACH area. One of our latest client was Share2Pro, the brand name was created by our Head of Sales Department after a sleepless night of brainstorming and deep love for project. This was an ugly duckling passed many different developers from different countries. It

was the 5th attempt to finish the project of platform like LinkedIn for law and finance experts. Our developers spent tens of hours of brainstorming discussing UI/UX of the system as well as requirements implementation. We applied new approaches on back and front using AngularJS and Zend 2 framework and added security file sharing in clouds. The project is under promotion and we support client on his ideas generation steps, <http://argus-soft.net/#share2pro-professional-network>

Overall I was pleased with the quality of work and I am going to hire Argus-Soft team again to build the Android version of my iOS app.

Isabella McRae
Founder



iOS/Android Apps

As an example of another product from idea a small yet very aesthetical mobile app for our UK client. Initially it was a small budget and a wish to make people happy. Also we should mention this contact was referred by our old client and we honestly wanted in return to make everybody happy. The app reminds you about good things happened with you the other day and gives you inspiring famous people quotes to while you gather your

small and significant beautiful garden of moments, <http://argus-soft.net/#gratitude-garden>. We started from iOS app and Android has been done not long after it. Now you see we collect happiness in a tech way!

We are extremely pleased with the development work Argus-Soft has done for us. They have broad technical expertise and are able to deliver quality results in short time frames.
Argus-Soft is a trusted partner and Crisp looks forward to continuing the partnership.

Naftali Goldsmith
VP, Ad Solutions
Crisp Media



Mobile+Web

We are proud of not only a half year work of our .Net Senior expert who made a web solution (<http://argus-soft.net/#martial-arts-network>) for a widespread US network of Martial arts school, their trainers and students, but also of more simple mobile apps it is supported <http://argus-soft.net/#vmma-class-tracker>. To make sure trainers are always at their students' services, at prescribed time via any device.

Working with Argus-Soft has been incredible. I needed a team that was honest, that would not just say yes, but would be honest, and thorough with their work and their capabilities.
They are a team I can count on, to do great work. I'm grateful to have found them. They are that rare breed offering quality work, backed by testing and asking questions to really understand what I'm after. Thank you, you're a great team.

Barnaby Andersun
Branding Design Strategist,
CEO BrandAloud.com



We believe online dating is a strong mechanism in finding everything you want in life and this UK start-up proves that exes deserve to find their half finally. Large changing complex and very perspective dating iOS app for UK start-up with chatting, matching, rating and geolocation perks. Idea behind is only your ex can approve your future knowing your pros and cons votes for its absolute uniqueness. <http://argus-soft.net/#dating-ios-application>

Our team has truly enjoyed working with the Argus-Soft team. Their fast response times, reasonable pricing and high-quality work has allowed us to complete our projects with success.

I highly recommend Argus-Soft for any web development activities and for companies looking for a long-term development partnership.

Joyce Wicker
Director,
Business Development TPG



Distributed Team

We have set up and outstaff a team of 3 .Net and QA experts for large 4 years long ERP project combining .Net and SharePoint expertise, where our development team plaid a first violin in development process rearrangement under control of Belorus Remote PM/Lead developer on client's side. We have agreed to switch from SharePoint to more up-to-date and flexible in operation and support .Net MVC. Construction management system our engineers have developed and support now is in a scope of Microsoft Company interest as our client has told us recently. Out team has

grown to 5 now. <http://argus-soft.net/#construction-management-software-platform>

As a result we are not afraid of old projects or new technologies, we move forward with tech revolution and ready to extend our expertise to meet clients' needs

ERP projects

We also have experience of working with large data sets, have experts who can do IoT and ERP level projects. The system was built for collecting data from the POS all over Ukraine and after collecting this data should be sent to Tax administration for further analysis. Our client is a processing center providing its service for more than 50% of Ukrainian retailers. Here is a brief report of the solution we have:

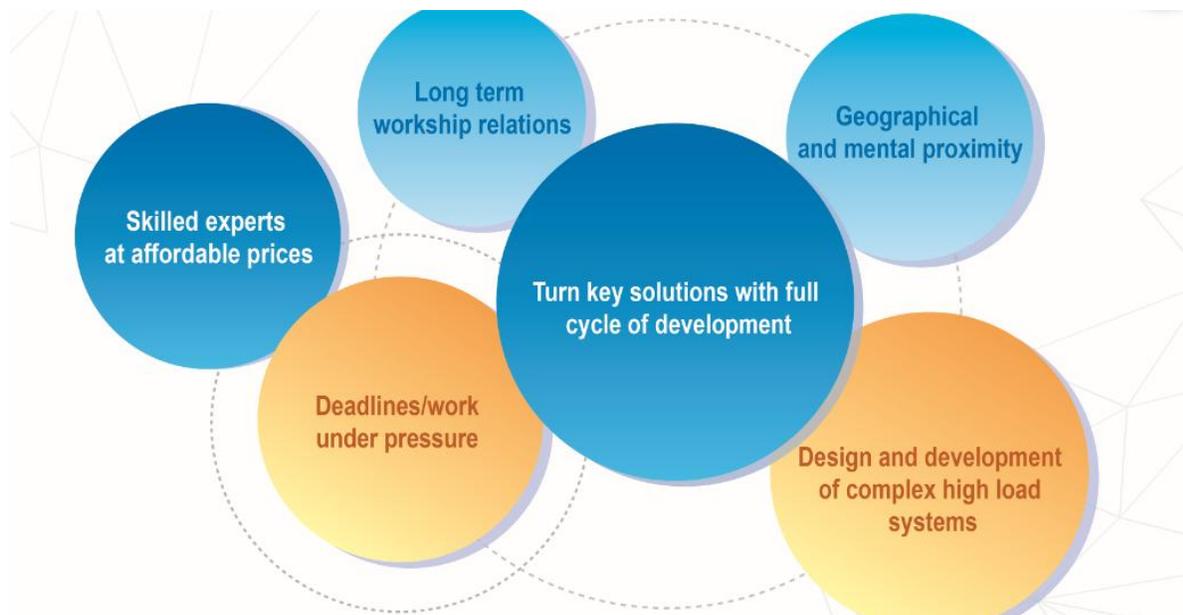
- Number of unique devices which perform data transfer within 24 hrs: more than 150 000
- Number of connections from devices within 24 hrs: more than 3 000 000
- Amount of received data within 24 hrs: on average 17 Gb, top 20 Gb
- Number of connections per minute: average 227, maximum 970

The system is under maintenance, its design capacity is 300 000 POS machines that are serviced per day. Tax administration receives and processes info 24/7

Why Argus-Soft

We present our services as a one stop shop able to do analysis, design, development, testing, installation and training. Client can have everything and forget about the headache of searching one expert here, and another there. This is knowledge safety, easily manageable and wise manner of work with Argus-Soft team.

- We are experienced enough and proved our skills in complex architecture design and high load systems development. Our banking software development expertise, processing of large data sets, data bases architecture, high requirements in knowledge safety make us more reliable stable partner than other companies.
- We successfully help turn ideas into actions for early and mature start-ups who have several times burnt in inadequacy of experts, work in deadlines under investors' pressure, scam, lack of expertise, and overprice.
- We considerably decrease costs of keeping onsite staff and close short term needs for companies and entrepreneurs such as building MVP, support and extend existing projects/apps, submit experts from 1 month to 2 years contract.
- Our present/past clients bring their friends and partners that keep us thinking we do something important for society and tech progress.
- We are very close to Germany, in an hour flight we can meet!





ARGUS
Soft

Thank you!



Armen Avetisyan

tel: +38 050 4024699
email: a.avetisyan@argus-soft.net

 [xing.com/profile/Armen_Avetisyan4](https://www.xing.com/profile/Armen_Avetisyan4)

 [linkedin.com/in/avetisyan-armen](https://www.linkedin.com/in/avetisyan-armen)



Anastasia Kashina

tel: +38 066 0059771
email: a.kashina@argus-soft.net

 [xing.com/profile/Anastasia_Kashina](https://www.xing.com/profile/Anastasia_Kashina)

 [linkedin.com/in/akashina](https://www.linkedin.com/in/akashina)